

	UK SALES: £000					UK ACTIVE INGREDIENTS: 000 kilos				
	Total Year		Yearly Change	Jan-June 2010	July-Dec 2010	Total Year		Yearly Change	Jan-June 2010	July-Dec 2010
	2009	2010				2009	2010			
1. Agricultural & Horticultural										
Herbicides	229,237	227,257	-1%	116,502	110,755	11,800	n/a*	n/a*	n/a*	n/a*
Fungicides	196,144	203,222	4%	170,979	32,244	4,884	n/a*	n/a*	n/a*	n/a*
Insecticides	27,889	30,942	11%	21,071	9,871	621	n/a*	n/a*	n/a*	n/a*
Others (note 2)	60,400	57,511	-5%	19,032	38,479	2,737	2,951	8%	2,250	701
TOTAL	513,670	518,933	1%	327,584	191,349	20,042	2,951	n/a*	2,250	701
2. Industrial Amenity & Forestry										
Herbicides + inc in Fertilizer mix	12,610	10,851	-14%	7,952	2,899	630	319	-49%	224	95
Fungicides	3,335	3,836	15%	1,792	2,044	34	50	48%	23	28
Insecticides	1,449	1,908	32%	1,240	668	0	3	o	2	1
Others (note 3)	660	892	35%	589	302	57	4	-93%	1	2
TOTAL	18,054	17,487	-3%	11,574	5,913	721	376	-48%	250	126
3. Garden & Household										
Herbicides + inc in Fertiliser mix	40,796	35,326	-13%	27,966	7,360	534	620	16%	508	112
Insecticides	10,309	6,676	-35%	5,084	1,592	10	34	240%	8	26
Inorganic Herbicides	3,519	3,581	2%	2,636	945	3,265	4,066	25%	3,185	881
Others (note 4)	8,956	8,078	-10%	6,480	1,598	78	148	89%	126	21
TOTAL	63,580	53,661	-16%	42,166	11,495	3,887	4,868	25%	3,827	1,041
GRAND TOTAL	595,304	590,081	-1%	381,324	208,757	24,650	8,195	n/a	6,327	1,868

Notes

* Full set of data not available

- 1) Statistics are based on CPA Membership and this can vary from year to year
- 2) Includes Seed Treatments, Repellants, Rodenticides, Soil Sterilants, Growth Regulators, Adjuvants & Molluscicides
- 3) Includes Ferrous Sulphate based products & Growth Regulators
- 4) Includes Fungicides, Combined Fungicides/Insecticides & Molluscicides

NUMBERS OF EMPLOYEES AT 31 DECEMBER

	2009	2010	Yearly Change
Research & Development/Technical	245	290	18%
Manufacturing (Production/Logistics)	924	1,109	20%
Sales/Marketing	498	507	2%
Administration	394	493	25%
TOTAL	2,060	2,398	16%